# Business Administration (BS): People Management Concentration

The world economy is clearly changing. The majority of organizations today are in the business of providing services. The list is endless: information technology, communication, financial, medical, education, food and entertainment, consulting... Today more than ever, the viability and true value of a business is determined less by its investment in facilities, equipment, and inventory, but by the value-added of its employees. Companies that employ better workers, and manage them better, are more successful. That means that the effective management of human resources is more critical than it has ever been. The field of human resource management focuses on just that – effectively developing and managing the organization's most valuable asset – its people.

# **Curriculum Overview**

Students in the human resource management concentration learn how to design and implement programs to more effectively manage the organization's employees. This includes staffing (planning, recruitment, and selection of employees); training and development; performance management; leadership; compensation and benefits administration; employee relations; and employee health, safety, and security.

The human resource management concentration is designed to prepare students in the following areas:

- Core human resource management knowledge
- Employment and workplace law Integration of human resource management with other operational and business functions
- Critical thinking and analysis
- · Professional networking and presentations

# Contact

#### Management, Innovation, and Entrepreneurship

Poole College of Management 1300 Nelson Hall Raleigh, NC 27695 919.515.5565 Website (https://poole.ncsu.edu/mie/)

Karen Jansen (https://poole.ncsu.edu/people/karen-jansen/) Department Head Professor of Leadership and Change

# **Plan Requirements**

Code	Title	Hours
Humanities a	nd Social Sciences	
Acad Writing	Research (p. 2) <sup>1</sup>	4
Select one of	the following:	3
COM 110	Public Speaking	
COM 112	Interpersonal Communication	

COM 211	Argumentation and Advocacy	
PSY 200	Introduction to Psychology	3
Select one of the	e following: <sup>1</sup>	3
ARE 201	Introduction to Agricultural & Resource Economics	
ARE 201A	Introduction to Agricultural & Resource Economics	
EC 201	Principles of Microeconomics	
EC 202	Principles of Macroeconomics	3
Select one of the	e following:	3
ENG 331	Communication for Engineering and Technology	
ENG 332	Communication for Business and Management	
ENG 333	Communication for Science and Research	
	s (http://catalog.ncsu.edu/undergraduate/gep- ments/gep-humanities/)	6
GEP Elective (ht requirements/)	ttp://catalog.ncsu.edu/undergraduate/gep-category-	3
Select one of the	e following: (verify requirement)	
MIE 306	Managing Ethics in Organizations	
PHI 214	Issues in Business Ethics	
PHI 221	Contemporary Moral Issues	
PHI 313	Ethical Problems in the Law	
PHI 375	Ethics	
	Proficiency (http://catalog.ncsu.edu/undergraduate/ quirements/world-language-proficiency/) (verify	
	ns of American Democracy (http://catalog.ncsu.edu/ lep-category-requirements/gep-fad/) (verify	
Mathematical a	nd Natural Sciences	
GEP Natural Sci	ences (http://catalog.ncsu.edu/undergraduate/gep-	7
	ments/gep-natural-sciences/)	
Select one of the	e following: 1	3
MA 121	Elements of Calculus	
MA 131	Calculus for Life and Management Sciences A	
MA 141	Calculus I	
MA 114	Introduction to Finite Mathematics with Applications	3
or MA 242	Calculus III	
Select one of the	e following: 1	3
BUS 350	Economics and Business Statistics	

ST 372	Introduction to Statistical Inference and Regression	
BUS 351	Introduction to Business Analytics	3
ST 307	Introduction to Statistical Programming- SAS	1
or ST 308	Introduction to Statistical Programming - R	
Interdisciplinary	Perspectives	
	ary Perspectives (http://catalog.ncsu.edu/ p-category-requirements/gep-interdisciplinary-	2

**Economics and Business Statistics** 

Probability and Statistics for Engineers

#### **Physical Education**

ST 350

ST 370

GEP Health and Exercise Studies (http://catalog.ncsu.edu/ undergraduate/gep-category-requirements/gep-health-exercisestudies/)

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#### Corequisites

GEP Global Knowledge (http://catalog.ncsu.edu/undergraduate/gepcategory-requirements/gep-global-knowledge/) (verify requirement)

#### **Major Requirements**

Total Hours		120
Free Electives (	12 Hr S/U Lmt) <sup>2</sup>	22
Free Electives		
MIE 439	Management Practicum	
MIE 436	Consultative Skills	
MIE 435	Leading in a Changing World	
MIE 432	Employee Relations	
Select one of th	e following:	3
MIE 438	Talent Management	3
MIE 437	People Analytics	3
MIE 434	Rewards and Relationship Management	3
Concentration		
MIE 480	Business Policy and Strategy	3
MIE 305	Legal and Regulatory Environment	3
BUS 370	Operations and Supply Chain Management	3
BUS 360	Marketing Methods	3
BUS 340	Information Systems Management	3
MIE 330	Managing People	3
BUS 320	Financial Management	3
MIE 310	Introduction to Entrepreneurship	3
ACC 220	Introduction to Managerial Accounting <sup>1</sup>	3
ACC 210	Concepts of Financial Reporting <sup>1</sup>	3
MIE 201	Introduction to Business	3
M 100	Personal and Professional Identity Development	1

<sup>1</sup> C- or better

<sup>2</sup> Students should consult their academic advisors to determine which courses fill this requirement.

## **Acad Writing Research**

Code	Title	Hours	
Acad Writing	Research		
ENG 101	Academic Writing and Research	4	
WLEN 101	Academic Writing and Research	4	
Transfer Sequence			
ENG 202	Disciplinary Perspectives in Writing	3	
ENG 1GEP		3	

## **Semester Sequence**

This is a sample.

First Year		
Fall Semester		Hours
M 100	Personal and Professional Identity Development	1
ENG 101	Academic Writing and Research (or GEP Natural Sciences (http://catalog.ncsu.edu/ undergraduate/gep-category-requirements/ gep-natural-sciences/) with Lab) <sup>1</sup>	4

	following: <sup>1</sup>	3
MA 121	Elements of Calculus	
MA 131	Calculus for Life and Management Sciences A	
MA 141	Calculus I	
MIE 201	Introduction to Business	3
Free Elective		3
	Exercise Studies (http://catalog.ncsu.edu/ p-category-requirements/gep-health-exercise-	1
	Hours	15
Spring Semester		
MA 114 or MA 242	Introduction to Finite Mathematics with Applications or Calculus III	3
Select one of the		3
COM 110	Public Speaking	-
COM 112	Interpersonal Communication	
COM 211	Argumentation and Advocacy	
GEP Humanitie	es (http://catalog.ncsu.edu/undergraduate/gep- rements/gep-humanities/)	
ENG 101	Academic Writing and Research (or GEP Natural Sciences (http://catalog.ncsu.edu/ undergraduate/gep-category-requirements/ gep-natural-sciences/) with Lab) <sup>1</sup>	4
EC 201 or ARE 201	Principles of Microeconomics <sup>1</sup> or Introduction to Agricultural & Resource Economics	3
ACC 210	Concepts of Financial Reporting <sup>1</sup>	3
	Hours	16
Second Year		
Fall Semester		
ACC 220	Introduction to Managerial Accounting <sup>1</sup>	3
Select one of the	following:	3
COM 110	Public Speaking	
COM 112	Interpersonal Communication	
COM 211	Argumentation and Advocacy	
	(http://catalog.ncsu.edu/undergraduate/gep- nents/gep-humanities/)	3
category-requirem BUS/ST 350 GEP Natural Scie	nents/gep-humanities/)	3
category-requirem BUS/ST 350 GEP Natural Scie	ents/gep-humanities/) Economics and Business Statistics <sup>1</sup> nces (http://catalog.ncsu.edu/undergraduate/	3
category-requirem BUS/ST 350 GEP Natural Scie gep-category-requ EC 202 GEP Health and E	hents/gep-humanities/) Economics and Business Statistics <sup>1</sup> nces (http://catalog.ncsu.edu/undergraduate/ uirements/gep-natural-sciences/)	3
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Operations and Supply Chain Management

Legal and Regulatory Environment

BUS 370

MIE 305

MIE 310		
	Introduction to Entrepreneurship	
MIE 330	Managing People	
PSY 200	Introduction to Psychology	3
category-requirem	://catalog.ncsu.edu/undergraduate/gep- ents/)	3
ST 307 or ST 308	Introduction to Statistical Programming- SAS or Introduction to Statistical	1
	Programming - R	
	Hours	16
Third Year		
Fall Semester		
Select two of the fo	ollowing:	6
BUS 320	Financial Management	
BUS 340	Information Systems Management	
BUS 360	Marketing Methods	
BUS 370	Operations and Supply Chain Management	
MIE 305	Legal and Regulatory Environment	
MIE 310	Introduction to Entrepreneurship	
MIE 330	Managing People	
Select one of the f	ollowing:	3
ENG 331	Communication for Engineering and Technology	
ENG 332	Communication for Business and Management	
ENG 333	Communication for Science and Research	
Free Electives		6
Spring Semester	Hours	15
Select two of the fo	ollowing:	6
BUS 320	Financial Management	
200 020	Information Systems Management	
BUS 340	monnation bystems management	
	Marketing Methods	
BUS 340	· ·	
BUS 340 BUS 360	Marketing Methods	
BUS 340 BUS 360 BUS 370	Marketing Methods Operations and Supply Chain Management	
BUS 340 BUS 360 BUS 370 MIE 305	Marketing Methods Operations and Supply Chain Management Legal and Regulatory Environment	
BUS 340 BUS 360 BUS 370 MIE 305 MIE 310 MIE 330	Marketing Methods Operations and Supply Chain Management Legal and Regulatory Environment Introduction to Entrepreneurship Managing People	3
BUS 340 BUS 360 BUS 370 MIE 305 MIE 310 MIE 330 Concentration cou	Marketing Methods Operations and Supply Chain Management Legal and Regulatory Environment Introduction to Entrepreneurship Managing People	
BUS 340 BUS 360 BUS 370 MIE 305 MIE 310 MIE 330 Concentration cou	Marketing Methods Operations and Supply Chain Management Legal and Regulatory Environment Introduction to Entrepreneurship Managing People	6
BUS 340 BUS 360 BUS 370 MIE 305 MIE 310 MIE 330 Concentration cou Free Electives	Marketing Methods Operations and Supply Chain Management Legal and Regulatory Environment Introduction to Entrepreneurship Managing People rse	6
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Free Electives		6
	Hours	12
	Total Hours	123

<sup>1</sup> Must be completed with "C-" or better.

#### **GPA Graduation Requirements**

- Overall GPA for all courses attempted at NC State must be 2.0 or higher; and
- Overall GPA for all BUS, MIE, and M courses attempted at NC State must be 2.0 or higher.

## **Career Opportunities**

Graduates in business administration are prepared for a variety of careers in business or industry including new product development, marketing, manufacturing, human resources, IT management, business analysis, banking and finance, consulting, and business development. They have the knowledge and tools to launch new business ideas and succeed in management positions.

### **Career Titles**

- Accounting Clerk
- · Actuary
- Administrative Service Manager
- Advertising Account Manager
- Advertising Agency Coordinator
- Advertising Sales Agent
- · Airline Flight Control Administrator
- Airline Flight Operations Administrator
- Airline Flight Reservations Administrator
- · Airport Administrator
- Artists Agent (Manager)
- · Athletes Business Manager
- Bank and Branch Managers
- · Benefits Manager
- Biofuels Production Managers
- · Boat Charter Administrator
- Budget Accountant
- Budget Analyst
- Business Intelligence Analysts
- Business Professor
- Camp Director
- Catering Administrator
- Certified Public Accountant (CPA)
- Chief Executives
- Chief Financial Officer
- · Child Care Center Administrator
- Compensation Administrator
- Compensation Specialist
- Compliance Managers
- Construction Manager
- Contract Administrator
- Controller

- Cost Accountant
- · County or City Auditor
- Credit Analyst
- · Curriculum and Assessment Director
- Customer Service Supervisor
- Document Management Specialists
- Elementary School Administrator
- Employee Benefits Analyst
- Employment Administrator
- Employment and Placement Specialist
- Estimator
- Event / Convention Planner
- Farm Management Advisor
- Financial Aid Counselor
- Financial Aid Director
- Financial Analyst
- Financial Examiner
- Financial Manager
- Financial Planner
- Financial Services Sales Agent
- Fish Hatchery Manager
- Foreign Exchange Trader
- Fund Raiser
- Fundraising Manager
- Funeral Home Managers
- · Gaming Manager
- General and Operations Managers
- Geothermal Production Manager
- Golf Course Manager
- Government Budget Analyst
- Greenhouse and Nursery Manager
- High School Administrator
- Historic Site Administrator
- Hotel Manager
- Human Resources Management Advisor
- Human Resources Management Consultant
- Import/Export Customs Broker
- Industrial Relations Specialist
- Industrial-Organizational Psychologist
- Instructional Coordinators
- Insurance Adjuster
- Insurance Agent
- Insurance Claim Examiner
- Internal Auditor
- Job Analyst
- Job Development Specialist
- · Labor Relations Specialist
- Legislator
- Loan Counselor
- Loan Officer
- Lobbyist
- Management Analyst

- Market Research Analyst
- Marketing Managers
- Medical and Health Services Managers
- Medical Records Administrator
- Middle School Administrator
- Non-Retail Sales Supervisor
- Occupational Analyst
- Office Supervisor
- Operations Research Analyst
- Patent Agent
- Personnel Administrator
- Personnel Coordinator
- Personnel Recruiter
- Preschool Administrator
- Production Planner
- Project Management Specialists
- Property Accountant
- Property Managers
- Psychometrist
- Public Relations Manager
- Public Relations Specialist
- · Purchasing Agent
- Purchasing Manager
  - Radio & TV Station Administrator
  - Range Manager
  - Recruiter
  - Registrar Administrator
  - Restaurant Manager
  - Retail Buyer
  - Retail Sales Department Supervisor
  - Retail Store Manager
  - Sales Managers
  - Sales Representative (Chemicals & Drugs)
  - Sales Representative (Hotel Furnishings)
  - Sales Representative (Instruments)
  - Sales Representative (Psychological Tests)
  - Securities Broker
  - · Social and Community Service Managers
  - · Social Welfare Administrator
  - Spa Managers
  - Special Education Administrator
  - · Sports Events Planner
  - · Storage and Distribution Manager
  - Student Admissions Administrator
  - Student Affairs Administrator
  - Supply Chain Managers
  - Systems Accountant

Talent Agent

Tax Auditor

Tax Lawyer

Tax Examiner

Tax Accountant

- Tax Preparer
- Title Examiner
- Traffic Administrator (Freight & Passenger)
- Transportation Supervisor
- Treasurer
- Urban and Regional Planner
- Wind Energy Project Managers

## Learn More About Careers

NCcareers.org (https://nccareers.org/)

Explore North Carolina's central online resource for students, parents, educators, job seekers and career counselors looking for high quality job and career information.

Occupational Outlook Handbook (https://www.bls.gov/ooh/) Browse the Occupational Outlook Handbook published by the Bureau of Labor Statistics to view state and area employment and wage statistics. You can also identify and compare similar occupations based on your interests.

Career One Stop Videos (https://www.careeronestop.org/) View videos that provide career details and information on wages, employment trends, skills needed, and more for any occupation. Sponsored by the U.S. Department of Labor.

Focus 2 Career Assessment (https://careers.dasa.ncsu.edu/explorecareers/career-assessments/) (NC State student email address required) This career, major and education planning system is available to current NC State students to learn about how your values, interests, competencies, and personality fit into the NC State majors and your future career. An NC State email address is required to create an account. Make an appointment with your career counselor (https:// careers.dasa.ncsu.edu/about/hours-appointments/) to discuss the results.

Focus 2 Apply Assessment (https://www.focus2career.com/Portal/ Register.cfm?SID=1929) (Available to prospective students) A career assessment tool designed to support prospective students in exploring and choosing the right major and career path based on your unique personality, interests, skills and values. Get started with Focus 2 Apply and see how it can guide your journey at NC State.